

# Mike Marchev's 3rd Annual Seminar-at-Sea

## *Sail Away to the Sunny Eastern Caribbean*

### Cruising Aboard Celebrity Reflection

November 14-21, 2015 - Miami to Miami

You're invited to join me and a select group of professional travel agents for a week of sales training and fun aboard the Reflection as we sail to the sunny Eastern Caribbean. November is a great time to map your strategies that will make 2016 your best business year yet. This seminar is designed for seasoned travel agent pros looking for new ideas, as well as people new to the industry seeking to "become an exception" in the travel industry.

My seminar-at-sea includes three intensive workshops on sea days, two networking cocktail receptions, marketing ideas from group networking sessions, 1-on-1 private Planning Sessions with Mike, and other sales training activities geared to growing your business and making 2016 a banner year. You'll also have plenty of time to explore three ports of call and to enjoy the amenities onboard Celebrity's newest ship.

#### **SEMINAR FEE INCLUDES**

- Choice of Shipboard Accommodations
  - Cruise Fare, Taxes and Fees
- All Seminar Sessions & Materials
  - Pre-Paid Onboard Gratuities
  - Two Cocktail Receptions

If you're serious about growing your 2016 travel business, you will join us aboard the Reflection in November. *See you there!*



### *Cruise Itinerary*

Day	Port	Arrive	Depart
Nov 14	Miami, FL	—	4 PM
Nov 15	At Sea	—	—
Nov 16	San Juan, PR	3:30 PM	11 PM
Nov 17	Charlotte Amalie, St. Thomas	8 AM	5 PM
Nov 18	Philipsburg, St. Maarten	8 AM	5 PM
Nov 19	At Sea	—	—
Nov 20	At Sea	—	—
Nov 21	Miami, FL	7 AM	

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November 14-21, 2015 onboard Celebrity Reflection

Eastern Caribbean - Miami to Miami

**FIRST GUEST NAME** \_\_\_\_\_

*First, Middle and Last Legal Names as appearing on Your Passport*

Address \_\_\_\_\_ City \_\_\_\_\_ State/Province \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Email \_\_\_\_\_

Date of Birth: \_\_\_\_\_ Passport No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Gender: \_\_\_\_\_ Captain's Club # (if any) \_\_\_\_\_

Company: \_\_\_\_\_ First Name for Badge: \_\_\_\_\_

**SECOND GUEST NAME** \_\_\_\_\_

*First, Middle and Last Legal Names as appearing on Your Passport*

Address \_\_\_\_\_ City \_\_\_\_\_ State/Province \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Email \_\_\_\_\_

Date of Birth: \_\_\_\_\_ Passport No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Gender: \_\_\_\_\_ Captain's Club # (if any) \_\_\_\_\_

Company: \_\_\_\_\_ First Name for Badge: \_\_\_\_\_

***Please register me/us for Mike Marchev's 3rd Travel Sales Seminar-at-Sea—***

Veranda (1C) - \$1,535 per person, double occupancy

Ocean View (07/08) - \$1,425 per person, double occupancy (*limited availability*)

Interior (09) - \$1,165 per person, double occupancy

Please help me find a roommate of the same gender

Conference Registration requires a \$250 per person (\$500 per stateroom) deposit before July 15, 2015. Final payment due on or before August 24, 2015. Oceanview staterooms are limited and may be subject to prevailing cruise line pricing. Registration includes seminar fees and materials; cruise fare, port fees and taxes; two networking cocktail receptions and pre-paid onboard gratuities. Royal Caribbean reserves the right to impose a fuel surcharge. Any such surcharge and transportation to the port are not included in the seminar fee. Travel insurance is recommended—sell it to yourself.

***Please charge my/our Marchev Seminar-at-Sea deposit and final payment as follows—***

NAME ON CREDIT CARD, IF DIFFERENT FROM ABOVE: \_\_\_\_\_

CARD TYPE: \_\_\_\_\_ CARD NUMBER: \_\_\_\_\_ EXP. DATE: \_\_\_\_\_

SECURITY CODE: \_\_\_\_\_ BILLING ADDRESS: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE \_\_\_\_\_

**Please complete this conference registration form and fax it to 828.345.0068.**

*For more information, contact Mike Marchev at 848.702.1009 or email: [mike@mikemarchev.com](mailto:mike@mikemarchev.com)*